

#1 in Bay Oaks Sales since 1999

Bay Oaks Monthly Market Report February 2010

LISTING INVENTORY BY MONTH - 2010 (statistics compiled on first day of month)

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg	%
Below \$399,999	5	6	7										6	22%
\$400,000 - \$499,999	5	6	7										6	22%
\$500,000 - \$599,999	1	1	2										1	5%
\$600,000 - \$699,999	4	4	7										5	18%
\$700,000 - \$799,999	5	6	4										5	18%
\$800,000 - \$899,999	1	1	1										1	4%
\$900,000 - \$999,999		1	1										1	2%
\$1,000,000+	2	2	3										2	9%
TOTALS	23	27	32	0	0	0	0	0	0	0	0	0	27	100%

SALES BY MONTH - 2010 (statistics compiled after month-end)

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	%
Below \$399,999	1												1	20%
\$400,000 - \$499,999		1											1	20%
\$500,000 - \$599,999	2												2	40%
\$600,000 - \$699,999													0	0%
\$700,000 - \$799,999		1											1	20%
\$800,000 - \$899,999													0	0%
\$900,000 - \$999,999													0	0%
\$1,000,000+													0	0%
TOTALS	3	2	0	0	0	0	0	0	0	0	0	0	5	100%

SALES BY MONTH - LAST 12 MONTHS(statistics compiled after month-end)

Price Range	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	YTD	%
Below \$399,999		1	1	3	2	3		1		2	1		14	33%
\$400,000 - \$499,999	1			1	3		1			2		1	9	21%
\$500,000 - \$599,999		2							1	1	2		6	14%
\$600,000 - \$699,999			1		1					2			4	10%
\$700,000 - \$799,999			1		1							1	3	7%
\$800,000 - \$899,999				1									1	2%
\$900,000 - \$999,999	1												1	2%
\$1,000,000+				1	1	1				1			4	10%
TOTALS	2	3	3	6	8	4	1	1	1	8	3	2	42	100%

Bay Oaks Sales History

Total Sales by Year					
Year	Total Sales \$	Units	AvgSale\$ Unit	% Change AvgSale\$ Unit	Avg \$\$F Unit
1997	12,672,098	41	309,076		72.86
1998	19,191,405	60	319,857	3.5%	86.25
1999	29,492,970	79	373,329	16.7%	94.25
2000	21,169,714	57	371,398	-0.5%	97.60
2001	25,927,256	60	432,121	16.3%	105.99
2002	26,834,720	65	412,842	-4.5%	103.37
2003	31,641,142	69	458,567	11.1%	111.55
2004	29,934,603	68	440,215	-4.0%	110.57
2005	31,603,120	60	526,719	19.7%	124.20
2006	30,337,053	55	551,583	4.7%	129.11
2007	31,923,300	61	523,333	-5.1%	127.22
2008	23,814,483	43	553,825	5.8%	130.22
2009	22,322,700	40	558,068	0.8%	131.67
	336,864,564	758	448,533	80.6%	109.60